# ElectronicDesign. PREPARING DESIGN ENGINEERS FOR EMERGING TECHNOLOGIES

AUDIENCE DIGITAL ADS NEWSLETTERS MARKETING SOLUTIONS CRITICAL COVERAGE SPECIAL OPPORTUNITIES CONTACTS



## Electronic Design for Engineers and Developers.

**Electronic Design** is for hardware and software designers in the electronic market. These days the lines are blurred when it comes to hardware and software which means engineers and programmers want to know about their niche as well as all the other engineering aspects that touch upon it.

**Electronic Design** has been providing the essential news and insights engineers and developers for over 75 years to help them do their job effectively and efficiently with an eye to the future. We cover emerging technologies, products and methodologies that are changing the way designers work, as well as the kinds of products they can deliver. This includes newer technologies from machine learning/artificial intelligence to augmented/virtual reality and quantum computing while tracking advances in technologies like analog design, connectors, networking and real-time software.

**Electronic Design** has adapted as well. Check out our new TechXchange Talks and Kit Close-Up video series, as well as our TechXchange digital editions that highlight topics like the Printed Circuit Board design, the Rust programming language, The Robot Operating System (ROS), Time-Sensitive Networking, Power Supply Design addressing EMI, EMC and Noise issues and much more.

Major changes like chip shortages, and chiplet and 3D chip designs affect what a developer can build. We will continue to make that job a little easier by providing in-depth articles and analysis.



Editor/Senior Content Director WILLIAM WONG bwong@endeavorb2b.com

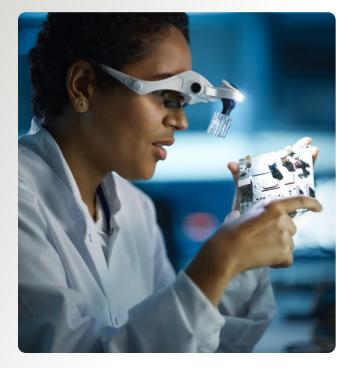
## We Know the Electronic Design Industry



## AUDIENCE INSIGHTS

[View our Audience Engagement Report]

Electronic Design.



*Electronic Design* inspires innovation by providing expertise and insights on emerging technologies to electronics engineers of tomorrow. Hands-on, practical application content attracts and engages an audience of engineering professionals responsible for design and development of electronics in leading edge markets including aviation, automotive and aerospace.



64% 35%

**REACH DECISION MAKERS** 

of audience are of audience managers and above are engineers

Top Job Function	
Design Engineer	36.61%
Engineering Management	21.44%
Executive or Operating Management	13.85%
Research and Development	6.98%
Software Developement	3.14%

Top Industries Served		Top Pi Our A
Industrial	35%	
Computers/Computer	29%	Analog
Communications/Cellular/Broadcast	25%	Comp
Consumer	25%	Test a
		Power
Automotive	24%	Embe
Test	22%	Wirele
Defense/Military	21%	Embe
Medical	19%	Autom
Aviation	18%	
ICs & Semiconductors	16%	IoT Int
		Robot

Top Products or Technologies Our Audience Works with	
Analog	53%
Components	51%
Test and Measurement	51%
Power	47%
Embedded Hardware	46%
Wireless	35%
Embedded Software	28%
Automation	22%
IoT Integration	21%
Robotics	18%

## COMPANIES THAT ENGAGE comcast NOK! (inte NORTHROP LOCKHEED MARTIN GRUMMAN Raytheon

The Audience Engagement Report provides an integrated view of the Electronic Design community. The data provided within is obtained via internal and third party sources, including Google Analytics and Omeda.

## AUDIENCE ENGAGEMENT

[View our Audience Engagement Report]

Electronic Design.

Driving brand awareness, building marketing pipeline and generating high-quality leads for marketers to connect with engineering professionals engaged in all aspects of electronic product design and systems.



## CRITICAL COVERAGE

#### Electronic Design.

## WHAT DO WE COVER?

In a rapidly evolving industry, engineers need highly technical and relevant content on the topics and trends that impact their jobs.

## HOW DO WE COVER IT?

From articles, eBooks, and research, to videos, graphics, and social media, Electronic Design covers the industry leveraging every essential platform.

## WHY IS IT IMPORTANT?

When we match the right content, at the right time, to the right audience, we ensure the most optimized and engaging information engineers have to read to stay on top of the industry.



Embedded Revolution Boards and Modules Storage, SmartNICs Display Technology Industry 4.0 Vision and Imaging



Communications 4G, 5G, 6G, Wi Fi IoT Protocols and Frameworks Ethernet, Fiber Optics Fabrics Interfacing: USB, MIPI, I3C



Digital Technology Processors Architectures Security Hardware FPGA Technology GPU and GPGU Computing Accelerators: Network, Machine Learning, etc.



Test and Measurement Oscilloscopes

Analyzers: Signal/Spectrum/Logic/ Vector Network

Digital Data Acquisition

Test Systems and Standards



Analog Technology
Amplifiers and Op Amps
Sensors
Converters
MEMS Technology
Timing

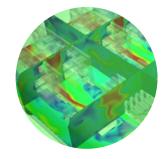


Embedded Software Machine Learning Security and Encryption Operating Systems, Containers, and Hypervisors Software Development Tools



Power

Power Supply, Storage, and Batteries High-Power Circuits, SiC, GaN Power Conversion Power Management Energy Harvesting



EDA and Life Cycle PCB Technology Life Cycle Management CAD and Physical Simulation Chip Design Thermal Design

## DIGITAL SUBSCRIBER

[View our Audience Engagement Report]

ElectronicDesign.

## **Qualified Circulation By Issue**

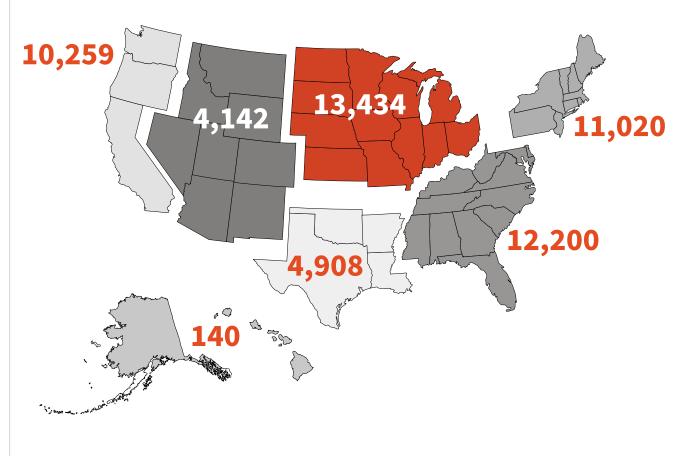
in the last 6 months

2023 issues	Print	Digital	Total Qualified
Spring 2023	21,247	38,753	60,000
Summer 2023	27,692	32,308	60,000
Average Qualified Circulation for 6-Month Period	24,470	35,531	60,000

	Total Qualified Non-Paid Print	Both	Total Qualified Non-Paid Digital	Total Qualified Non-Paid	Total Subscribers
Average Qualified Circulation	21,276	3,194	35,530	60,000	60,000

## **Subscribers by Region**

U.S. region breakout of magazine subscribers



## [View our MAGAZINE ARCHIVE]

DIMENSIONS (inches)	Non Bleed	Trim (please extend bleed .125" beyond trim size, all edges)
Full Page	7 x 10	7.5 x 10.5

#### EMAIL ADVERTISING SUBMISSIONS TO:

Deanna O'Byrne dobyrne@endeavorb2b.com

#### Cancellations:

Cancellations must be submitted in writing and will not be accepted after Cover positions cannot be canceled. Verbal cancellations will not be accepted.

## the published ad material deadline.

#### **AD CLOSE**: 5/7/24 **MATERIAL DUE**: 5/15/24 JUL/AUG

**AD CLOSE**: 7/10/24 **MATERIAL DUE**: 7/18/24

DUE DATES/

**MATERIAL DUE:** 1/10/24

**JAN/FEB** 

MAR/APR

MAY/JUN

**AD CLOSE**: 1/2/24

**AD CLOSE**: 3/6/24 MATERIAL DUE: 3/14/24

SHOW COVERAGE

SEP/OCT **AD CLOSE**: 9/11/24 **MATERIAL DUE:** 9/19/24

#### **NOV/DEC**

**AD CLOSE**: 11/4/24 **MATERIAL DUE**: 11/12/24

#### **INNOVATORS IN ELECTRONIC DESIGN**

**AD CLOSE**: 11/18/24 **MATERIAL DUE**: 11/26/24 **SHOW DISTRIBUTION:** DesignCon, APEC, IMS, DAC, Electronica

#### PLEASE SEND YOUR AD NO LATER THAN THE MATERIAL DUE DATE ON THE EDITORIAL CALENDAR

#### **Creative Specifications**

- File type: PDFx1a (300 dpi or less, yet greater than 151dpi)
- Convert all spot colors to CMYK
- If using Roboto font, please convert to outlines
- Ads with bleed extend bleed 0.125 inches beyond the trim; include printer's marks, all edges
- All live matter not intended to bleed should be kept 0.25 inch from trim. Spread ads should allow a total of 0.1875 inch safety in gutter.

## DIGITAL ADS

## Advertising that reaches decision-makers in the moment

Showcase your brand to highly targeted audiences in popular channels with our portfolio of display and rich media banners.

### Electronic Design.

### **Digital Banners**

Banners appear on the home page and article pages. Our websites are responsive, and most ads serve on desktop, tablet, and mobile.

AD TYPE	
Super Leaderboard	
Billboard	
Rectangle	
Expanding Rectangle	
Half Page	
Expanding Half Page	
Welcome Ad	
In-Banner Video	
In-Article Video	
In-Article Premium	
In-Article Flex	



Materials Due: Seven business days prior to publication. Send Creative To: webtraffic@endeavorb2b.com Visit Our Website: electronicdesign.com [View our **DIGITAL BANNER AD SPEC**]

## NEWSLETTERS

Trusted Content for Quality Audiences

Elevate your brand's presence within relevant and timely content to an engaged and qualified audience.

Materials due: Seven business days prior to publication. | Send creative to: webtraffic@endeavorb2b.com

#### Click to view OUR NEWSLETTERS AD SPECS

## **Electronic Design Today**

The latest coverage of the essential technologies and trends impacting the electronics industry. Monday — Saturday

### **Automotive Electronics**

Automotive Electronics delivers news and insight into the cutting-edge technology behind today's advanced automobile, delving into wireless communications, batteries, energy storage and harvesting, navigation, and more. **Tuesdays, Thursdays** 

Subscribers 29,002

This single newsletter provides access to all the

top stories for the week in one easy-to-access

## Power & Analog

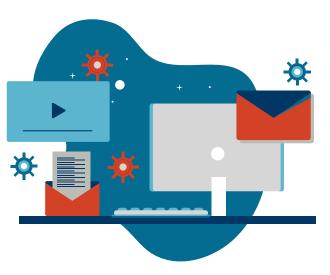
Electronics is becoming a mixed signal world where analog, digital, and power share the same p.c. board. This newsletter delivers weekly insights into critical news covering real world parameters, signals, and measurements for power and analog. Mondays, Wednesdays, Fridays

## Show Daily

Stay up-to-date with product launches and news announced at some of the electronics industry's biggest events of the year. **Varied based on event** 

## **Connectivity & Automation Solutions**

Addressing automation and networking technologies including sensors, software, and infrastructure. This includes technologies LoRaWAN, 5G/6G, sensor fusion, machine learning, and robotics. Wednesdays



\* Audience Engagement Report 2023

### Test & Measurement News Top Stories of the Week

location.

Weekly, Fridays

Bringing you the latest in design and development news for creating optimized embedded systems, as well as technology advances and information on related infrastructure and services. **Tuesdays, Thursdays** 

### **Electronic** Design

## SPECIAL EDITION NEWSLETTERS

**Electronic**Design.

## **Trusted Content for Quality Audiences**

Elevate your brand's presence within relevant and timely content to an engaged and qualified audience.

Materials due: Seven business days prior to publication. | Send creative to: webtraffic@endeavorb2b.com



### **ED Update**

Sponsors can promote educational assets and new products to the multidisciplined design engineer and manager through this custom newsletter. **Tuesdays** 

## **ED Power & Analog**

A custom opportunity to promote a sponsor's thought leadership assets, videos, and products to design engineers and managers involved specifically in the power and analog market sectors. Wednesdays

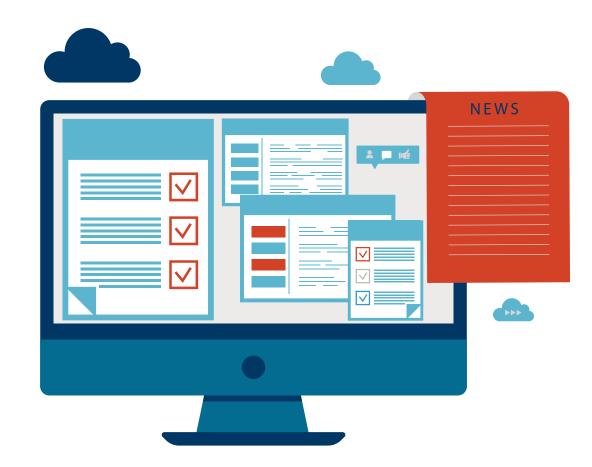
### **Embedded Update**

Message design engineers and manager involved in the embedded revolution with a custom newsletter filled with content, assets, products, and videos. Thursdays

Subscribers......11,882

## **Product Spotlight**

New product highlights for electronic design engineers. Tuesdays, Thursdays



\* Audience Engagement Report 2023

## MARKET COVERAGE NEWSLETTERS

#### **Electronic**Design.



OFFERING LARGER AUDIENCES AND BROADER PERSPECTIVES FOCUSED ON GROWING MARKETS.

### FEATURED NEWSLETTER

## MARKET MOVES SUPPLY CHAIN

### Circulation: Deploys: 25,000 Twice Monthly on Thursdays

Delivering insights and expert perspectives on inventory management, advanced technologies, logistics, news, and trends across every level of the supply chain industry.

#### **TARGET AUDIENCE:** C-Suite, VP, Managers for supply chain, purchasing, warehousing, and logistics.

#### SPONSORSHIP OPPORTUNITIES:

Sponsored Content in 2 Positions - \$2,500 each

[View Last Issue]

MARK	ET MOVES 😡
SUF	PLY CHAIN
hsights, tr	inds, and technologies impacting supply chain
GINDEAN	
	JANILARY 6, 2036
From the	Editor
Media's lat expert per to logistics resource v	velocime to Market Moves Supply Chaint As Endeavor Business est Varhet Moves nervaleter, we will be delivering insights and operatives on all-things supply chain. From inventory manageme news, fixeds, and the latest technicigies, this information il serve as a constant pulse reading across every level of the in incusity.
spotight li	ist few years. The supply chain inclusity has been placed in the or envert before. And as we head into a new year, Market Maves ain will deploy bimonthly to keep you informed on what to expect 20.
- Tyler Pv	isaner



## manufacturing, transportation, public safety, healthcare, schools, and critical infrastructure. [View Last Issue]

**CYBERSECURITY** 

Delivering insights and expert perspectives on EV trends, regulations, design & engineering, charging, infrastructure as well as repair and maintenance. [View Last Issue]

Insights and expert perspectives focused on the convergence of risk and resilience for secure network operations and

business continuity among enterprise organizations in a broad array of sectors including commercial, corporate, industrial,

#### MARKET MOVES S ENERGY

MARKET MOVES

Delivering insight and perspective on the impact of innovation at the intersection of energy technology, sustainability, and finance. [View Last Issue]

## MARKET MOVES INFRASTRUCTURE

Infrastructure news and insights related to key sectors including construction, transportation, water, broadband and energy while covering related topics such as site prep, government funding, project design, and IIJA. [View Last Issue]

## MARKET MOVES MANUFACTURING

News and analysis from manufacturing and sector experts into the global manufacturing economy, delivering insights on diverse topics including labor relations, advanced manufacturing technologies, regulations and more. [View Last Issue]

#### MARKET MOVES STRATEGY

Delivering insights on strategy, leadership, investment and more from prominent companies in many of Endeavor Business Media's key markets. [View Last Issue]

## 50,000

**Twice Monthly on Wednesdays** 

## 28,800

**Twice Monthly on Fridays** 

## 26,500

**Twice Monthly on Fridays** 

## 21,000

**Twice Monthly on Fridays** 

## **20,000** Twice Monthly on Saturdays

**28,000** Twice Monthly on Thursdays



## Overview of Our Solutions

Advertising Target the right audiences in the right channels.

### **Research & Intelligence**

Make data-driven decisions with our expert intel.

## **Content Development**

Drive engagement with high quality content.

## Video & Podcasts

Solutions that bring your brand to life.

## **Lead Generation**

Lead generation programs built for your goals. ╤

## **Data-Driven Marketing**

Leverage our first-party data through direct & targeted marketing.

## RESEARCH



**Intelligence That Empowers** Smart Business Decision-Making

Rely on our research development and data analysis expertise to help you make informed decisions, develop effective strategies, and maximize the impact of your marketing efforts.

## Research & Intelligence

## **Custom Research**

Partner with our experts to gain intelligence from tailored research programs designed to meet unique objectives.

### Brand Perception/ Health

Gain insight into how brands are perceived, opportunities for improvement, and increase customer loyalty.

## New Product Development

Reduce risk, optimize design, and better align products with customer needs to increase the likelihood of success.

## **Focus Groups**

Gain awareness of customer thoughts, emotions, and behaviors with in-depth exploration, discussion and feedback, whether in-person or virtual.

## Customer Experience

Understand customer needs and satisfaction levels, and identify pain points to improve customer loyalty and advocacy.

### In-Depth Interviews

Uncover customer perspectives, motivations, and behaviors, gathering qualitative data to complement quantitative research.

INTELLIGENCE

• • • • •

\$

#### DELIVERING ALL THE KEY INGREDIENTS





150 In-House Subject Matter Experts



## Industry Insights

Deliver data-supported intelligence around trending topics to your target audience and leverage research for lead generation. **¬** 

### State of the Market

Create an impactful marketoriented research report to generate high-quality leads and provide valuable insights to your target audience. **¬** 

**╤** — Lead Generation

## CONTENT DEVELOPMENT



## Content Marketing That **Drives** Engagement and Generates Leads

Partner with us to create a strategy that strikes a perfect balance of short-form, long-form, and visual content to achieve your goals.

## Short-Form Content

## Top Tips

Feature 5 to 10 brief tips or steps, with graphic design, that will help your audience better understand a topic or guide them toward a purchase decision. ♥

## **Problem/Solutions**

Help design engineers work faster and smarter by providing solutions to some of their most common problems. Showcase your knowledge and understanding of the challenges they face and be perceived as a trusted source for important intel. ♥

## **Design FAQs**

Answer common questions about a particular topic, issue, or trend and convey your industry expertise. Our proven format creates high-quality content while requiring minimal deliverables from your product team. **¬** 

## **Difference Between**

Connect with target audiences in a language they understand, digging deep into the differences between new technologies and applications and how to best leverage them for successful outcomes.  $\overrightarrow{}$ 

## **Case Studies**

Collaborate with our network of experts to create a compelling content asset that showcases your real-world success stories through customer interviews. 두

WHY SHORT-FORM? Quick and Digestible Increased Engagement

Shareability Cost-Efficient Mobile-Friendly

╤ — Lead Generation

#### Visit our Marketing Site for more information about our brand and the products we offer: designengineering.endeavorb2b.com/electronic-design 14

purchase knowledge and the challenges t perceived as a t

## Long-Form Content

## **EBooks**

Collaborate with a SME to select topical, evergreen content from our brand and we'll produce a fully designed co-branded eBook that prominently features your brand's messaging and advertising alongside our content.  $\overrightarrow{\phantom{a}}$ 

## White Papers

Leverage our SME network to create authoritative and in-depth reports that provide valuable information and insights, accelerating the decision-making process. **?** 

## **Basics of Design**

Shine a spotlight on technical information that is the foundation of the fundamentals of design engineering while educating prospects and generating qualified leads. Typically evergreen content, these assets are frequently being saved for future reference. **\$** 

## CONTENT DEVELOPMENT

## Visual Storytelling That Creates Meaningful Connection

Our team of subject matter experts, writers, analysts, content marketers, visual designers, and video producers will join forces with you to bring your story to life.

## Visual Storytelling

## StoryDesign: Interactive White Paper

Upgrade your white paper by creating a fully interactive experience with graphics and video to deliver deep engagement.

### StoryDesign: Interactive Guide

The definitive solution to engaging and effective visual storytelling built in a fully branded environment with custom created content and powerful multimedia options.

## Infographics

Data visualization, increased shareability, improved content marketing, and effective storytelling, infographics should be a part of your content marketing strategy.

## **Video Solutions**

Consult with our team of engagement and topic experts on how to best tell your brand story leveraging a combination of multimedia content.

[MORE VIDEO]



Marketers that use visual storytelling techniques increase the likelihood of their message being remembered and understood.

#### INCREASED ENGAGEMENT

Visual storytelling captures attention, evokes emotions, and encourages viewers to interact with the content, resulting in higher engagement levels.

### WHY VISUAL STORYTELLING?

Click to LEARN MORE

**ENHANCED BRAND RECALL** Storytelling combined with compelling visuals creates a powerful impact on the viewer's memory, increasing brand recall and recognition.

#### SIMPLIFY THE COMPLEX

Visual storytelling allows marketers to simplify complex ideas or concepts by presenting them in a visual and narrative format, helping to break down barriers and make information more accessible and easily digestible.

## CONTENT DEVELOPMENT



## Unique & Sponsored Content Solutions **For Impact**

Leverage our trusted content, respected brands, and well established channels to create turnkey marketing solutions that deliver results.



### WHY SHORT-FORM?

Quick and Digestible Increased Engagement Shareability Cost-Efficient Mobile-Friendly

### Design Elements

Inspire design creativity with this program that includes hosting and exclusive promotion of one educational asset for lead generation and up to three pieces of content for traffic driving initiatives to your website. **\vec** 

### Recommended For You

Deliver a relevant experience to design engineers and drive traffic to up to four pieces of content hosted on your site. Rely on our first-party data and behavioral insights to target an audience based on your criteria.  $\widehat{\phantom{aaaa}}$ 

### Engineering Resources

Provide engineers easy access to up to three educational based resources, hosted on our site and promoted for engagement and lead driving. These emails can be cosponsored or exclusive. **\$** 

### Design & Discover

Drive the solutions your experts can provide to advance designs through promotion of your own webinars and events to our database of engineers. **\(\vec{v}\)** 

╤ ─ Lead Generation

## VIDEO & PODCASTS



## Video Marketing That Increases Engagement and Conversions

Benefit from the latest technology platforms, proven techniques, and design skills to create video and podcasts that are sure to resonate with target audiences in highly trafficked channels.

## Video

## **Event Video**

Optimize your event marketing investments by capturing video that will create awareness, build booth traffic, and support post-event follow up to prospects and leads.

## **Product Video**

Showcase key product features and the ability to tackle challenges while demonstrating products or services in action, utilizing voice-overs or oncamera talent.

## **Explainer Video**

Guide decision-making and boost awareness with cost effective, animated videos that break down complex topics and highlight approaches to problem solving.

## **Video Promotion**

Drive visibility and exposure of your existing video content with promotions across a variety of online, email, and social platforms.

## QuickChat

Get personal with your target audience and demonstrate your expertise, all while building credibility with this engaging short-take video interview format.

### **Custom Production**

Take control of your video content strategy and partner with our team of storytellers, video producers, and engagement experts to create powerful video assets.

## Podcasts

Engage target audiences with this popular media format and make them feel a part of the conversation, building trust and loyalty. Contact your sales rep to learn more about our podcast marketing solutions.

THE POWER OF VIDEO

IS UNDENIABLE.

86% of video marketers reported that video increased traffic to their website, and

83% said video helps increase

time spent on a page.

## LEAD GENERATION

# Custom-Built Programs That **Deliver the Leads** You Need

Our engagement experts have a gift for tailoring strategies to specific audiences and optimizing resources that will help you generate leads that are more likely to convert into loyal customers and drive long-term success.

## Lead Generation Programs

## Content Syndication

Syndicate your content across our brand channels and reach target audiences that are looking for solutions to their challenges. Registration is required to view the content and campaign report metrics are provided with full contact information for each lead. **~** 

## Content Creation

Partner with our team of SMEs, designers, and engagement specialists to develop a custom program that includes content creation, promotional campaigns, and lead generation. Our content development services include all the best short-form, long-form, and visual content types. ₹ [MORE CONTENT CREATION]

### Content Engagement Center

Your brand, your content, your solutions, and your target audience. Aggregate your premium content into a digital hub and guide prospects through a self-led buyer's journey that will accelerate decision-making. Program incorporates multimedia assets, engagement scoring, and scheduled lead delivery. **~** 

### Lead Nurturing

Leverage our marketing automation and content platforms to evaluate your top-of-the-funnel leads based on digital engagement metrics, and guide prospects throughout the buyer's journey using multi-phase content marketing programs. **\$** 

## WHY PARTNER WITH US?

LEARN MORE

Strategy Topic Expertise Content Creation Turnkey Program Management Design Services Lead Collection & Automation Privacy Compliance Engaged Audiences



## LEAD GENERATION





A POWERFUL TOOL

Use webinars to engage

audiences, demonstrate

expertise, generate leads,

gather insights, and enhance

brand visibility.

## Unique Webinar Formats That **Deliver Qualified Leads**

We have all the key ingredients for delivering a successful event and the ROI you want—engaged decision makers, subject matter experts, technology platforms, project management, and fully compliant lead delivery.

## Webinar Formats

## Webinars

Position your brand as a subject matter expert and connect with prospects who are seeking education on a topic or a solution to their challenge. Webinars are proven performers, generating powerful, engaging content that delivers lead generation and thought leadership. **\(\no)** 

## Webchats

Take a more personal approach to webinars with this interview-style format that allows you to better build a narrative around your solution and create a personal connection with prospects. Shortened format for a fully interactive 30-minute experience that will generate leads and build affinity for your brand. **?** 

## **Virtual Round Table**

Solving large, complex challenges requires perspective, input, and collaboration from a variety of key stakeholders. Bring together a powerful team of influencers for a real conversation around thought leadership topics and attract decision makers who are looking for answers, converting them to leads. **?** 

## **Webinar Lead Touch**

Engage webinar registrants leads post-event and move them toward a follow-up action with this program that includes a series of three emails to registrants for driving on-demand views and introducing related content.

## DATA-DRIVEN MARKETING



## Precision Marketing That **Delivers Maximum Impact**

Partner with our team of data, marketing, and subject matter experts to build strategies for personalization, enhanced experiences, optimized campaigns, and continuous improvement.

## Data-Driven Marketing

## **Audience Extension**

Leverage our first-party data and create campaigns targeting the business decisionmakers who match your criteria across thousands of sites on the web. Select from any combination of display ads, in-feed native, or video pre-roll ads on professional websites to reach your key audiences.

## **Audience Extension: Social**

Drive higher CTR% and conversions using Meta (Facebook) and LinkedIn. We'll manage your campaign using a single image, carousel, or video ad and create targets based on website visitors, our first-party data, or by creating look-a-like profiles.

## **Micro-Proximity**

Target company locations, geographic targets, or attendees at a tradeshow or conference through micro-proximity or geofencing. Increase your brand awareness and drive traffic to your booth by placing display ads on mobile apps within the defined area.

## **Third-Party Emails**

Using our first-party data and insights, we reach your target audience through personalized emails. Our team of direct marketing experts will set up and deploy privacy-compliant HTML emails and provide full reporting metrics.

## Connected TV (CTV)

Promote your brand where people are already engaged on streaming apps through a 15- or 30-second video placement. Your content can be featured before, in the middle of, or after programming and targeting can be done by business/industry, NAICs codes, or company name/domain.

## The Power of Al personif.ai

Effectively reach specific personas by delivering personalized content recommendations using our extensive firstparty data, proprietary AI technology, and machine learning capabilities. Personif.ai, our AI-powered content marketing solution, leverages behavioral insights to provide on-site content recommendations that are aligned with editorial content, resulting in a highly impactful campaign that drives traffic back to your website.

LEARN MORE

[LEARN MORE]

## SPECIAL OPPORTUNITIES



### Innovators in Electronic Design

Featuring the people, technologies, and trends reshaping the electronics industry, this annual Innovators in *Electronic Design* issue is a "mustread" for all design engineers and engineering managers. Sponsorship allows you to showcase your company with a special profile page and obtain extra exposure at key trade shows and online all year long.

[Latest Issue]



A POWERFUL TOOL Use webinars to engage audiences, demonstrate expertise, generate leads, gather insights, and enhance brand visibility.



## **Engineering Academy**

Our learning platform for engineers provides free access to critical technology insights around key topic areas impacting the engineering community. Create a training session or series in tandem with our editorial team, or supply your existing training or learning sessions for additional visibility to our audience with this highly impactful and visible thought leadership position.

[Learn More]

## Sponsor Premium Editorial Content

Let us do the heavy lifting! Our editors create vital content covering critical issues and essential technologies that our audience needs. Have your brand front and center for premium content like editorial webinars, eBooks, and video series to showcase your thought leadership and be top-of-mind for our qualified audience.

[Contact Sales]



## Workers in Science & Engineering (WISE)

*Electronic Design*—along with its sister brands of *Machine Design*, *Microwaves* & *RF*, *Power* & *Motion*, and *Supply Chain Connect*—creates compelling content centered around elevating more women and equity-seeking engineers and their contributions to the industry, as well as quarterly panel discussions with experts in Diversity, Equity & Inclusion (DEI) issues to do our part to elevate marginalized communities.

[Learn More]

**77%** of manufacturers say they will have ongoing difficulties in attracting and retaining workers

A study by The Manufacturing Institute found that diversity, equity, and inclusion (DEI) initiatives exert a growing influence on workforce trends and can help manufacturers fill these empty jobs.

## CONTACTS

Contact our sales representatives to discuss your marketing plans.

### Sales

EXECUTIVE VICE PRESIDENT, DESIGN & ENGINEERING GROUP

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DIRECTOR OF SALES, DESIGN & ENGINEERING GROUP CT, DE, MA, MD, ME, NH, NJ, NY, RI, PA, VT, EASTERN CANADA, ASIA Elizabeth Eldridge

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AL, AR, SOUTHERN CA, CO, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MI, MN, MO, MS, MT, NC, NE, ND, NV, OK, OH, SC, SD, TN, UT, VA, WI, WV, WY, C. CANADA

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